



piccolo^{xpress}[®]

chemistry analyzer

FAST, EASY, ACCURATE ON-SITE CHEMISTRY TESTING

FINANCIAL IMPACT OF POINT-OF-CARE DIAGNOSTICS

IMPROVE THE HEALTH OF YOUR PRACTICE WITH REAL TIME CHEMISTRY.

The easiest way to improve practice revenues and care delivery is through point-of-care diagnostics. With on-site chemistry analysis, the majority of patients can be diagnosed and treated in a single visit, thereby increasing throughput and revenue. With the Piccolo, you can:

- Increase practice revenues without increasing complexity
- Maximize patient throughput and practice capacity
- Diagnose, monitor and treat within a single patient visit
- Take full advantage of healthcare reform incentives
- Improve patient care and treatment compliance



○ DIAGNOSE AND TREAT IN A SINGLE VISIT

Accomplish more during each patient visit without adding time or burden.

- Lab-accurate, CLIA waived chemistry - in just 12 minutes
- A broad menu of general chemistry diagnostic tests
- Simple 3-step operation that anyone can master

○ INCREASE PRACTICE THROUGHPUT & REVENUE

Real-time lab results allow you to diagnose, treat with greater efficacy, resulting in:

- Higher value, single visit patient evaluation & management
- Dramatic increases in throughput and revenues
- The ability to address a majority of abnormalities on-site

○ IMPROVE PATIENT CARE AND COMPLIANCE

Armed with accurate information during the patient visit, physicians can:

- Monitor medication efficacy and impact in real-time
- Conduct more meaningful consultations based on real-time lab results
- Improve patient compliance and increase satisfaction

○ TAKE ADVANTAGE OF NEW MEDICARE INCENTIVES

CMS has added two important programs for PCPs - the Annual Wellness Visit (AWV) and the 10% Primary Care Incentive Payment (PCIP). With the Piccolo, you can:

- Perform labs during the AWV and address abnormalities during the initial visit
- Add an appropriate E&M code in addition to the AWV if abnormalities are treated on-site
- Provide lab-accurate diagnostics for your Medicare patients - in one visit
- Increase the value of the PCIP through higher complexity visits



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PICCOLO XPRESS PANEL REIMBURSEMENT - MEDICARE NATIONAL AVERAGE 2016

Panel	CLIA Waived	Tests	CPT Codes	Max. Amount
Comprehensive Metabolic Panel	Yes	ALB, ALP, ALT, AST, BUN, CRE, eGFR*, GLU, TBIL, TP, Cl ⁻ , K ⁺ , Na ⁺ , tCO ₂	80053QW	\$14.39
Basic Metabolic Panel	Yes	BUN, Ca, CRE, eGFR*, GLU, Cl ⁻ , K ⁺ , Na ⁺ , tCO ₂	80048QW	\$11.52
Lipid Panel	Yes	CHOL, HDL, CHOL/HDL*, LDL*, nHDLc*, TRIG, VLDL*	80061QW	\$18.24
Lipid Panel Plus	Yes	CHOL, HDL, CHOL/HDL*, LDL*, nHDLc*, TRIG, VLDL*, GLU, ALT, AST	82465QW, 84478QW, 84450QW, 84460QW, 82947QW, 83718QW	\$21.82
Liver Panel Plus	Yes	ALB, ALP, ALT, AST, AMY, TBIL, TP, GGT	84075QW, 84460QW, 82150QW, 84450QW, 82040QW, 82977QW, 82247QW, 84155QW	\$19.96
Electrolyte Panel	Yes	Cl ⁻ , K ⁺ , Na ⁺ , tCO ₂	80051QW	\$9.55
General Chemistry 13	Yes	ALB, ALP, ALT, AMY, AST, BUN, Ca, CRE, eGFR*, GGT, GLU, TBIL, TP, UA	84460QW, 84450QW, 82310QW, 82565QW, 82947QW, 82040QW, 84075QW, 82150QW, 84520QW, 82247QW, 84155QW, 82977QW, 84550QW	\$21.13
General Chemistry 6	Yes	ALT, AST, CRE, eGFR*, GLU, BUN, GGT	84460QW, 84450QW, 82565QW, 82947QW, 84520QW, 82977QW	\$10.68
Renal Function Panel	Yes	ALB, BUN, Ca, CRE, eGFR*, GLU, Cl ⁻ , K ⁺ , Na ⁺ , tCO ₂ PHOS,	80069QW	\$11.83
Metlyte 8	Yes	Cl ⁻ , K ⁺ , Na ⁺ , tCO ₂ , BUN, CK, CRE, eGFR*, GLU	80051QW, 84520QW, 82550QW, 82565QW, 82947QW	\$11.52
Kidney Check	Yes	BUN, CRE, eGFR*	82565QW, 84520QW	\$7.10
Hepatic Function Panel	No	ALB, ALP, ALT, AST, DBIL, TBIL, TP	80076	\$11.13
Basic Metabolic Panel Plus	No	BUN, Ca, CRE, eGFR*, GLU, Cl ⁻ , K ⁺ , Na ⁺ , tCO ₂ , Mg, LDH	80048, 83615, 83735	\$20.95
MetLyte Plus CRP	No	Cl ⁻ , K ⁺ , Na ⁺ , tCO ₂ , BUN, CK, CRE, eGFR*, GLU, CRP	80051, 84520, 82550, 82565, 82947, 86140	\$18.57
BioChemistry Panel Plus	No	ALB, ALP, ALT, AMY, AST, BUN, Ca, CRE, eGFR*, CRP, GGT, GLU, TP, UA	82040, 84075, 84460, 82150, 84450, 84520, 82310, 82565, 86140, 82977, 82947, 84155, 84550	\$27.92
MetLac 12 Panel	No	ALB, BUN, Ca, Cl ⁻ , CRE, GLU, K ⁺ , LAC, Mg, Na ⁺ , PHOS, tCO ₂ ,	82040, 84520, 82310, 80051, 82565, 82947, 83605, 83735, 84100	\$35.50

Important note: When a CMP (80053QW) is run with a Lipid panel (80061QW) on the same patient in the same day, CMS will bundle the two tests as an ATP 16 plus HDL (83718QW). For 2016, the bundled national average reimbursement is \$25.55.

The above chart represents the CMS published national average reimbursement for each panel configuration. Actual reimbursement amounts vary depending upon the state and region. This chart does not represent any private payor or medicaid reimbursement. It is important to check with your contracted payors to determine your test reimbursement based upon your individually negotiated contract.

Test reimbursement is used to supplement the overall financial impact of point-of-care diagnostics in the practice. It is important to consider all factors of practice improvement when determining return on investment.

* Calculated test value